



OUR RESULTS

“ You can see the people changing. They are talking about ways to improve and challenging people when they observe them doing the wrong thing. Productive conversations are happening. ”

**Ryan O'Connor, Nursery Manager
Humphris Nursery**

“ We are beginning to see the people that get it, and they are making changes to improve their part of the business. ”

**Andrew White, General Manager
Humphris Nursery**

Key success factors:

- Detailed analysis of production costs and profitability by variety
- Process flow and error proofing
- Improved communication and team engagement
- Data driven decision making
- Focus on critical KPIs

400%

Throughput
increase of
potted plants

340%

Increase in plants
despatched per
person

